

BSAC's 66th Annual General Meeting 25th July 2020



Welcome & Introductions

Speakers & moderator

How the meeting will work:

- **Mute microphones & video**
- **Asking questions**
 - Q&A in advance (on website),
 - Post meeting email maryt@bsac.com
 - Please use chat, even if just to say you want to speak
 - Will pause for questions at the end of each presentation
- **Voting via Civica website (closes at 10:40)**
- **Ad-hoc polls via forms**

Agenda

Time	Topic	Presenter
10:00	Welcome & agenda. Voting opens	Maria Harwood (Chair)
10:05	Secretary's report	Rachel Sharp (Hon Sec)
10:30	Voting & coffee	
10:40	Voting closes	
10:40	Chair Update	Maria Harwood (Chair)
11:00	2019 Annual Report & questions	Karen McKnight (Treasurer)
11:20	NDO Update	Dai Atkins (NDO)
11:40	AOB	
11:45	Declare results of voting	Rachel Sharp (Hon Sec)
11:50	Meeting close	

Honorary Secretary

Rachel Sharp



Content

1. Apologies & quorum
2. Minutes of previous meeting
3. Election results
4. Ordinary & Special Resolutions

Apologies & quorum

Apologies

- Harry Gould

Quorum

- Quorum for the AGM is 15

Minutes of 65th AGM

Circulated by email

Are last year's attendees OK with the minutes?

Election Results – Vice Chair 2 nominations

CONTEST: Election of Vice-Chair

RESULT		1 to elect
Rachel, Quinn	1,138	ELECTED
Mark, Allen	401	

Number of eligible voters		21,900
Total number of votes cast:		1,603
Turnout:		7.3%
Number of votes found to be invalid:		64
Total number of valid votes to be counted:		1,539

Election results – Council members 6 nominations

CONTEST: Election to Council

RESULT		2 to elect
Rachael, Brown	679	ELECTED
Edward, Haynes	658	ELECTED
James, Mudge	499	
Sharon, Atkins	479	
Heath, Samples	347	
Gary, Lloyd	105	

Number of eligible voters		21,900
Total number of votes cast:		1,603
Turnout:		7.3%
Number of votes found to be invalid:		110
Total number of valid votes to be counted:		1,493

Ordinary Resolutions

1. To re-appoint Gardners Accountants Ltd as the Company's auditors to hold office from the conclusion of the Annual General Meeting until the conclusion of the next general meeting of the Company at which the Company's annual accounts and reports are laid before the meeting.
2. To authorise the BSAC Council to set the remuneration of the auditors.

Questions?

Voting now open, via Civica email link

Special Resolution

1. Proposed by BSAC Council:

*“THAT the articles of association of the Company appearing on the Company’s Website via the following link:
www.bsac.com/proposedarticles and headed “BSAC Articles of association 2020” be adopted as the new articles of association of the Company in substitution for, and to the exclusion of, the existing articles of association of the Company titled “BSAC Articles of Association 2017”.*

Questions?

Voting now open via Civica email link

Chair update

Maria Harwood



Content

1. Thanks & welcome
2. Current climate – COVID19
3. SCUBA magazine
4. Strategy, external environment
5. Strategic challenges

Thank you

Geoff Hide – Vice Chair



Dave Bell - Council



James Mudge – Council



Welcome

Rachel Quinn – Vice Chair



Rachael Brown – Council



Edward Haynes - Council



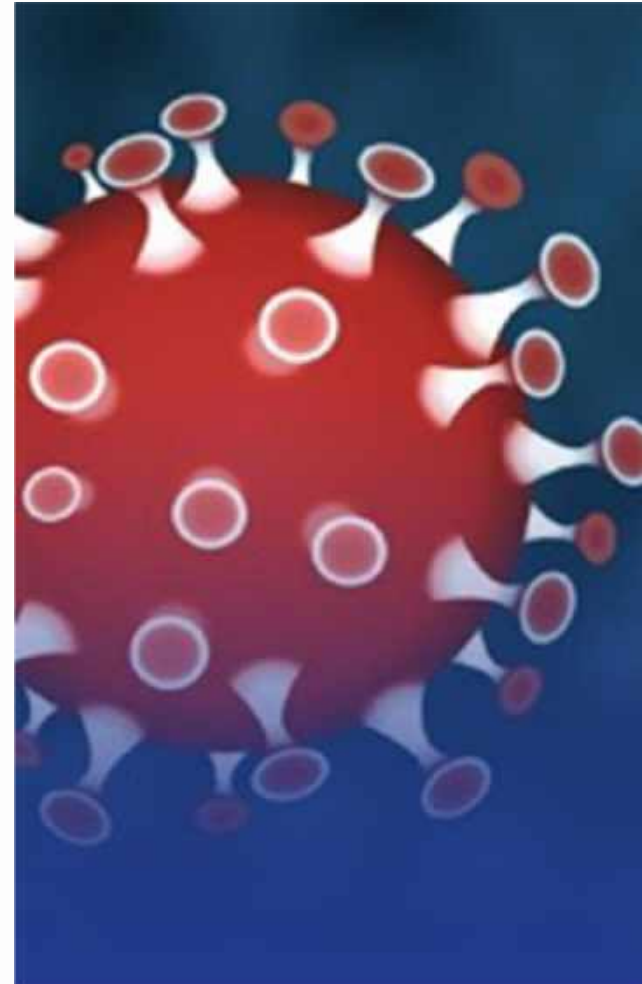
Background

Changing world, shrinking market

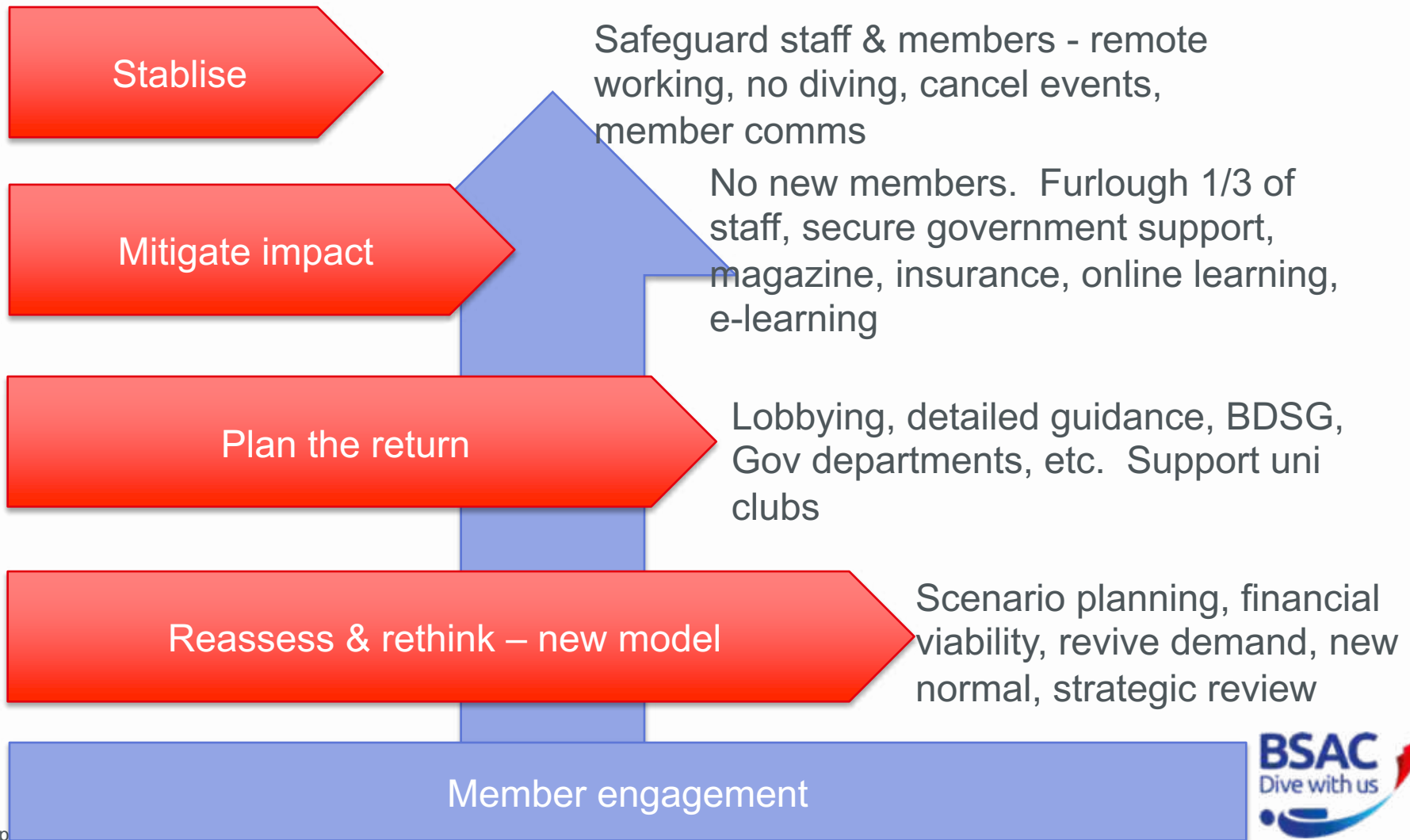
Considering strategy & priorities

THEN COVID happened!

- Major focus
- Considering strategy in parallel



BSAC Response to COVID



Magazine

Valued by members - strong preference for printed

External factors

- Advertising revenue
- Publisher
- iScuba to end 2020

Project team

- New arrangement 2021 & beyond
- Printed & improved digital content
- Advertising



Positives from COVID

- Online training success
- NGB status key to influence
- We can do things quickly when we need to!
- Flexible and remote working



Strategy: External Environment

Falling membership – especially in first 2 years

- Quality of experience at branch level directly impacts retention
- Time, expectations and values different for younger generations
- Diversity and inclusivity still lacking

Demand for greater focus on environment and conservation

Strategic challenges & opportunities

Commercial offering as well as branch /volunteer

Leverage digital technology – connect beyond branches

Broader sport and outdoor

Environmental

Beyond UK diving

Build on COVID positives:

- More agile
- Online learning
- Exploit digital communications

Big thank you

To all volunteers

We wouldn't survive without you

From branches to NDC & Council

Backbone of UK Club diving

Give time and experience without reward

Special COVID thanks

All of you for sticking with us during difficult period

HQ team – down from 15 to 10 FTEs



Annual Report 2019

Karen McKnight



Content

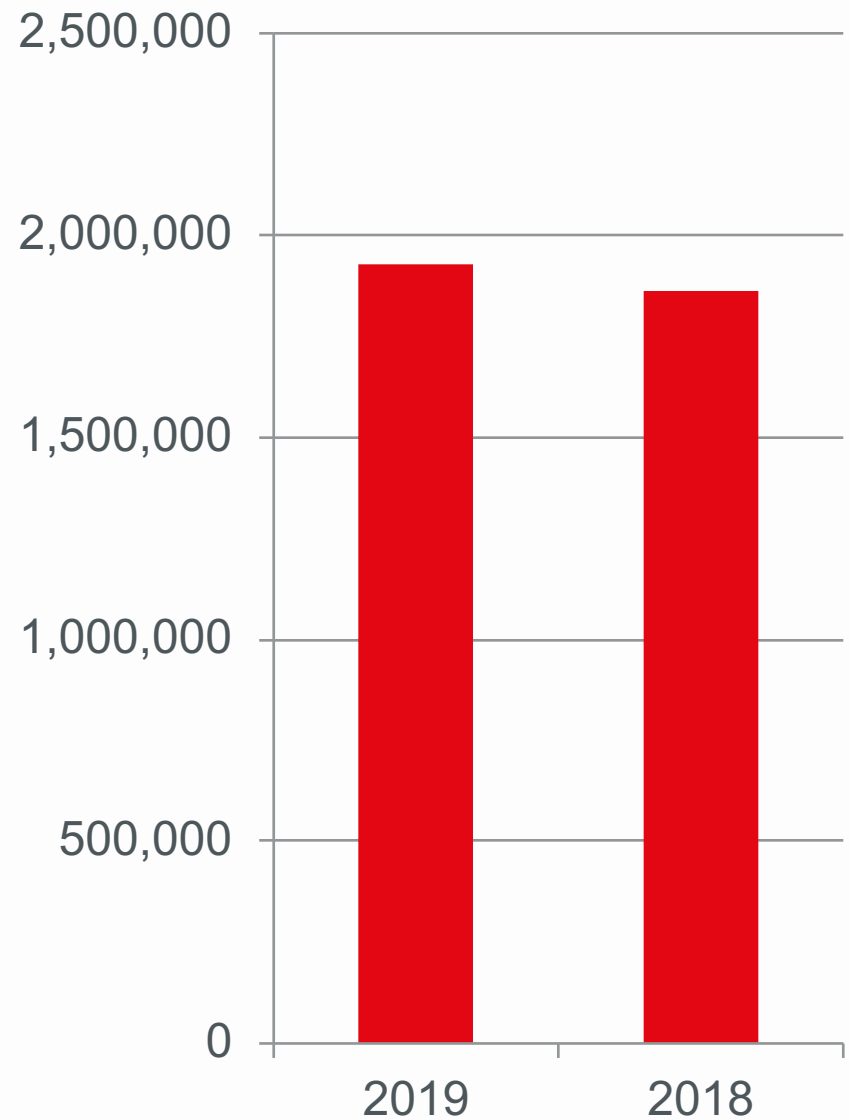
1. 2019 Financial Statements
2. 2020 June half year results

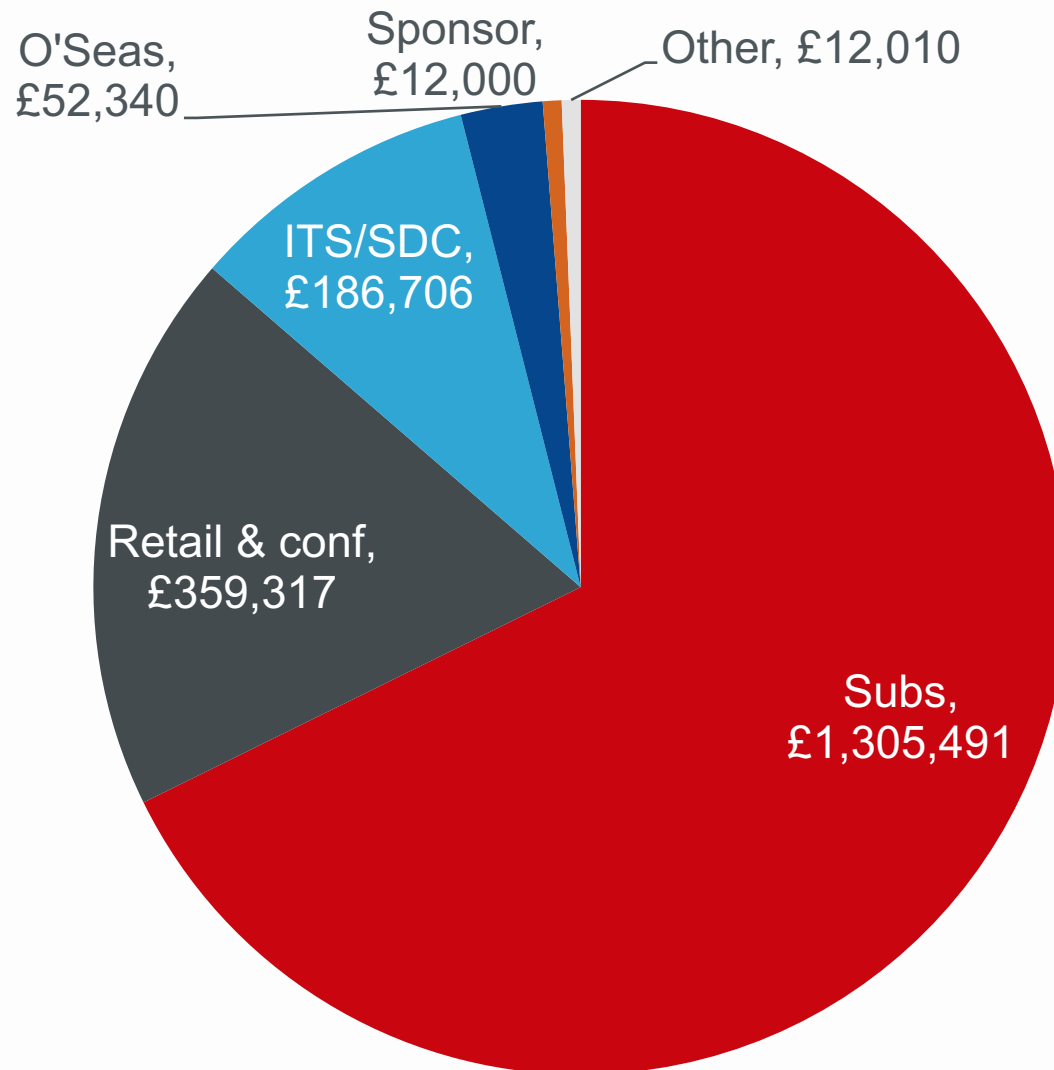
Income

Annual income totals

- 2019 £1,927,864
- 2018 £1,864,034

Income improved £64k,
includes conference income
of £39k.





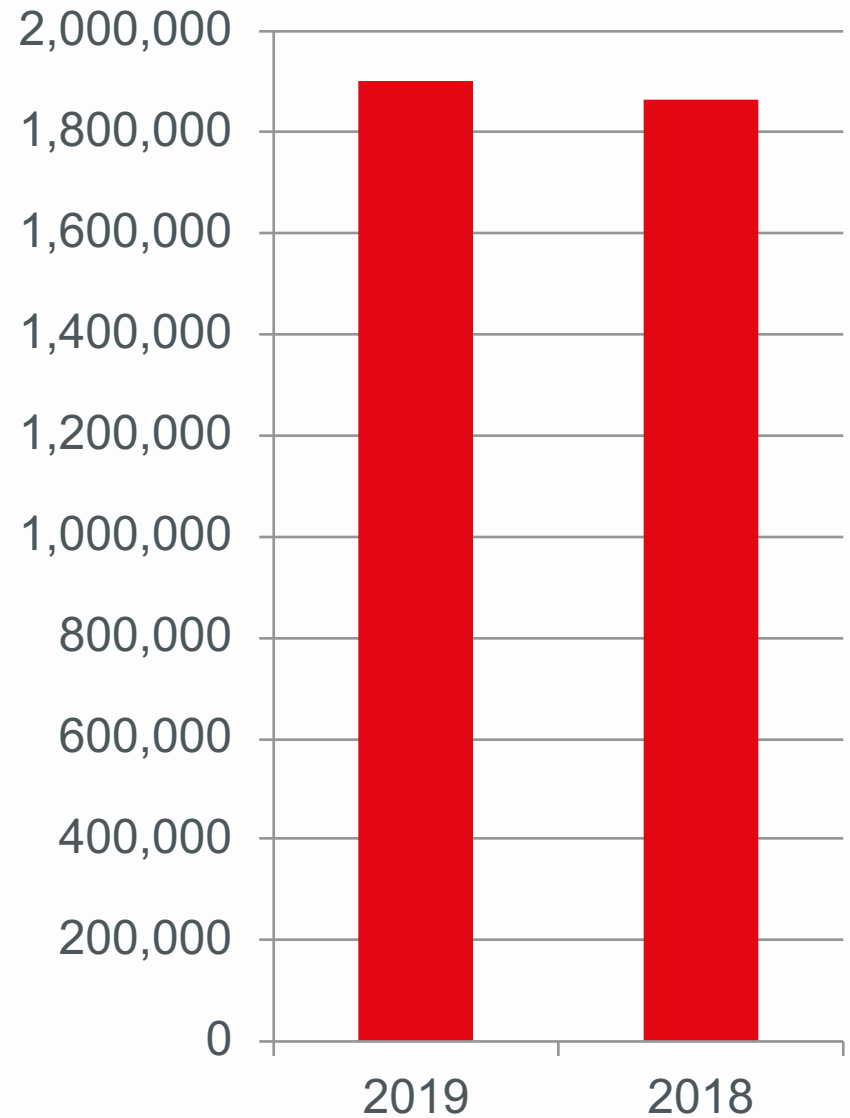
2019 Income split

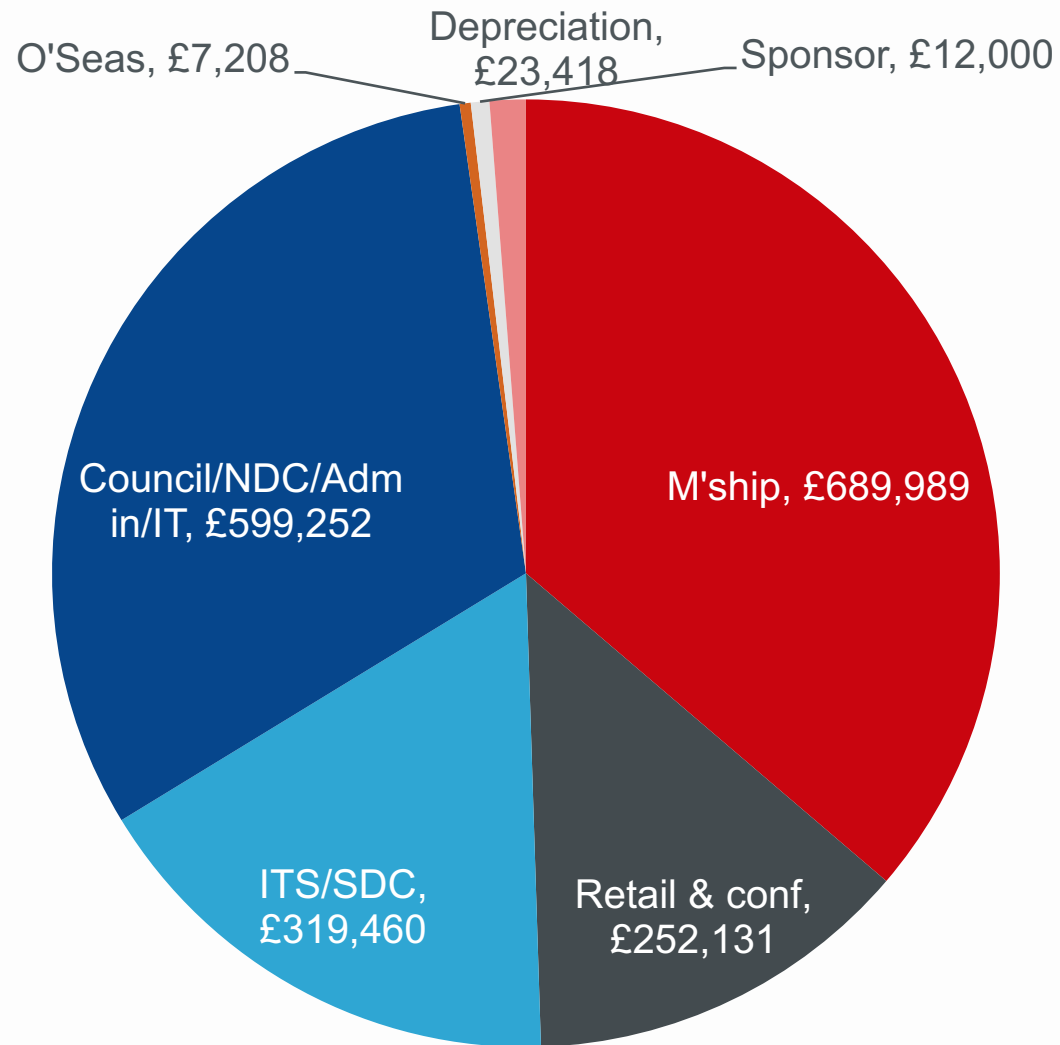
Costs

Annual costs

- 2019 £1,902,458
- 2018 £1,866,186

Costs also increased by £36k, includes additional conference costs of £44k. There was project spend in 2018 of £50k, which did not reoccur in 2020.



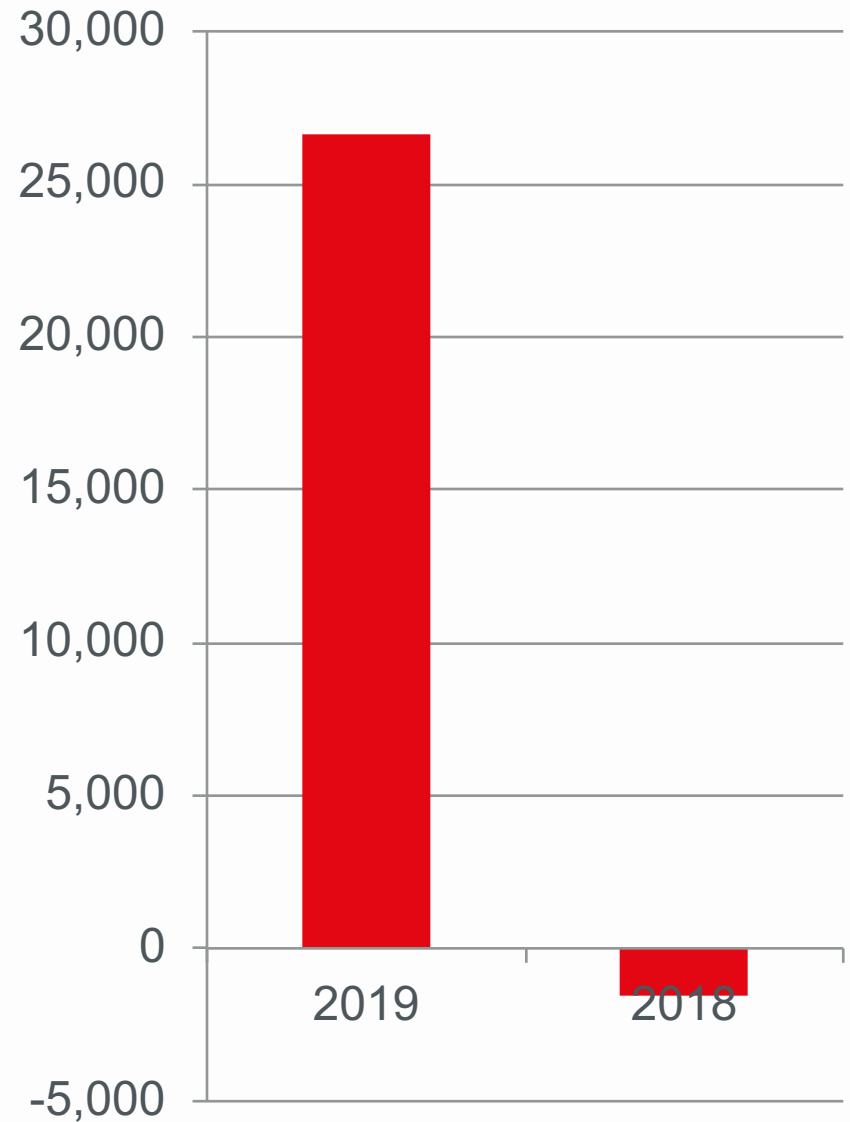


2019 Costs split

Overall Performance

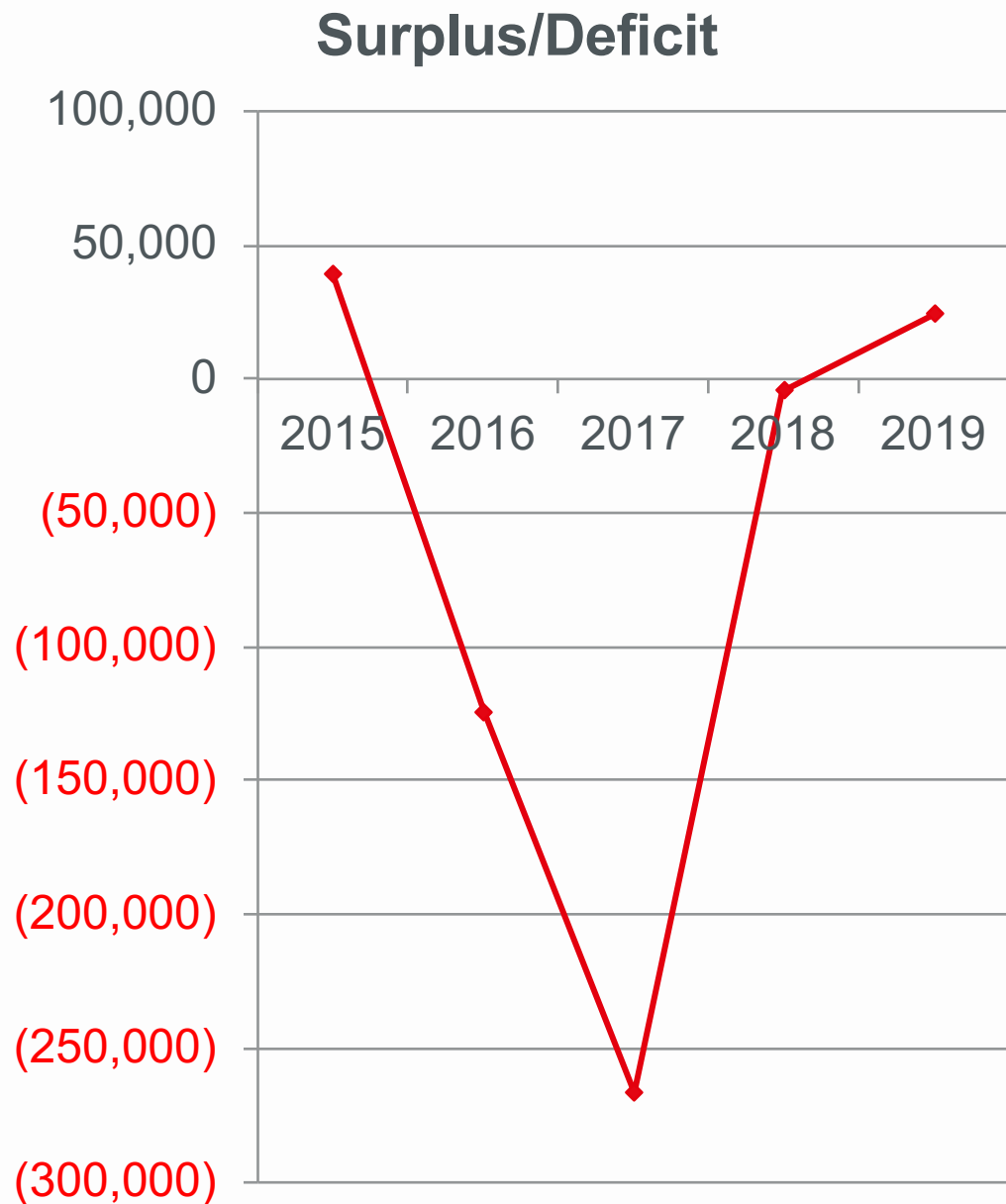
Surplus/(deficit) Before Taxation

- 2019 £26,632
- 2018 (£1,513)



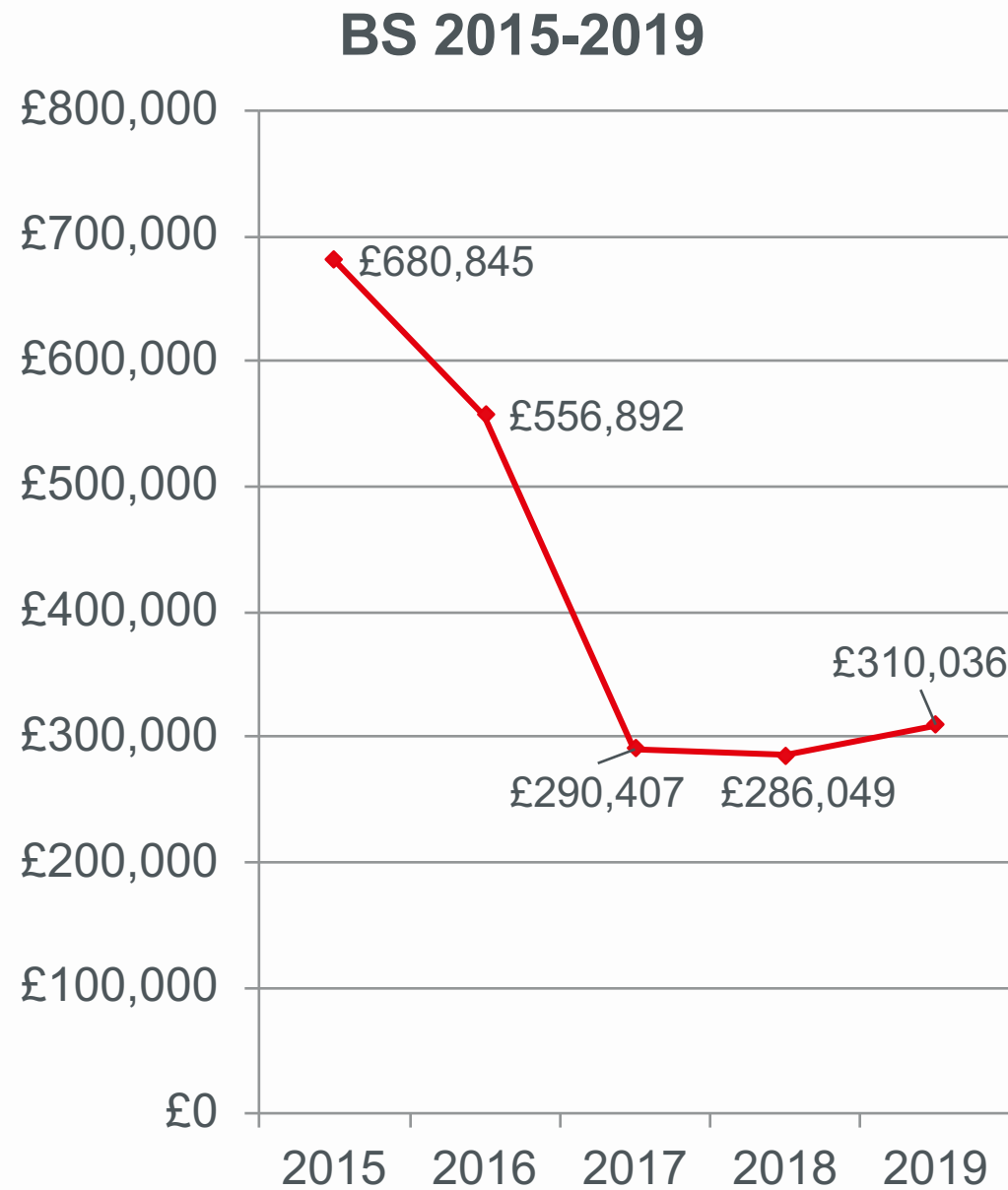
Surplus 2015-2019

- 2016 and 2017 included significant investment in IT
- A small surplus for 2019 has been achieved
- Cash and budget for 2020 remains tight and is being closely monitored



Balance Sheet

- Reserves report an increase due to the small surplus for 2019



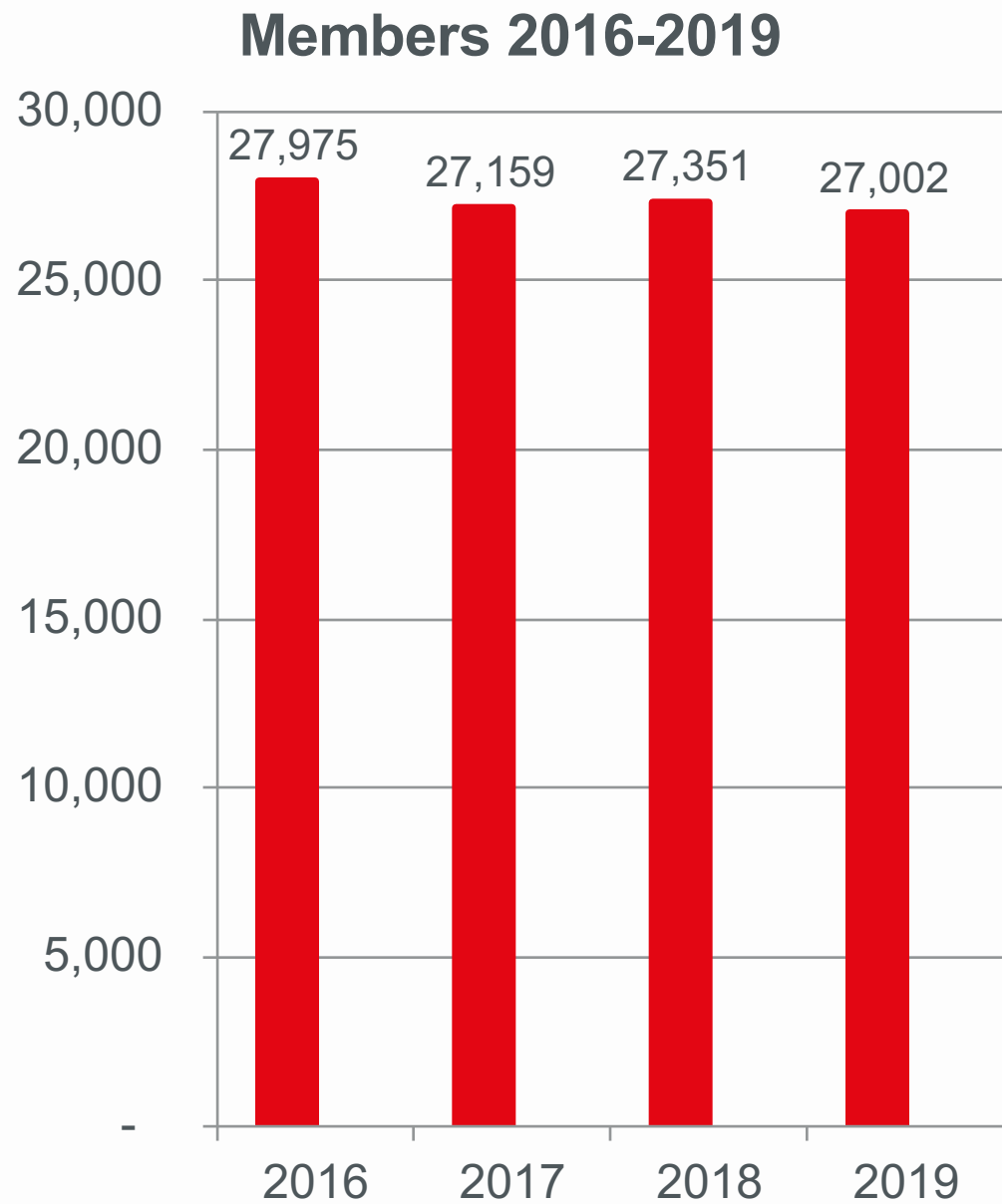
Audit 2019

Outcome of audit

- Auditors report a clean Annual Report with no issues raised at the audit review meeting
- The BSAC audit committee are pleased with the auditors findings and with the strength of the financial controls in place
- Management accounts continue to be presented to Council monthly and discussed in detail at board meetings

Members

- Member numbers fell in 2019 by 349
- These figures are all pre-COVID



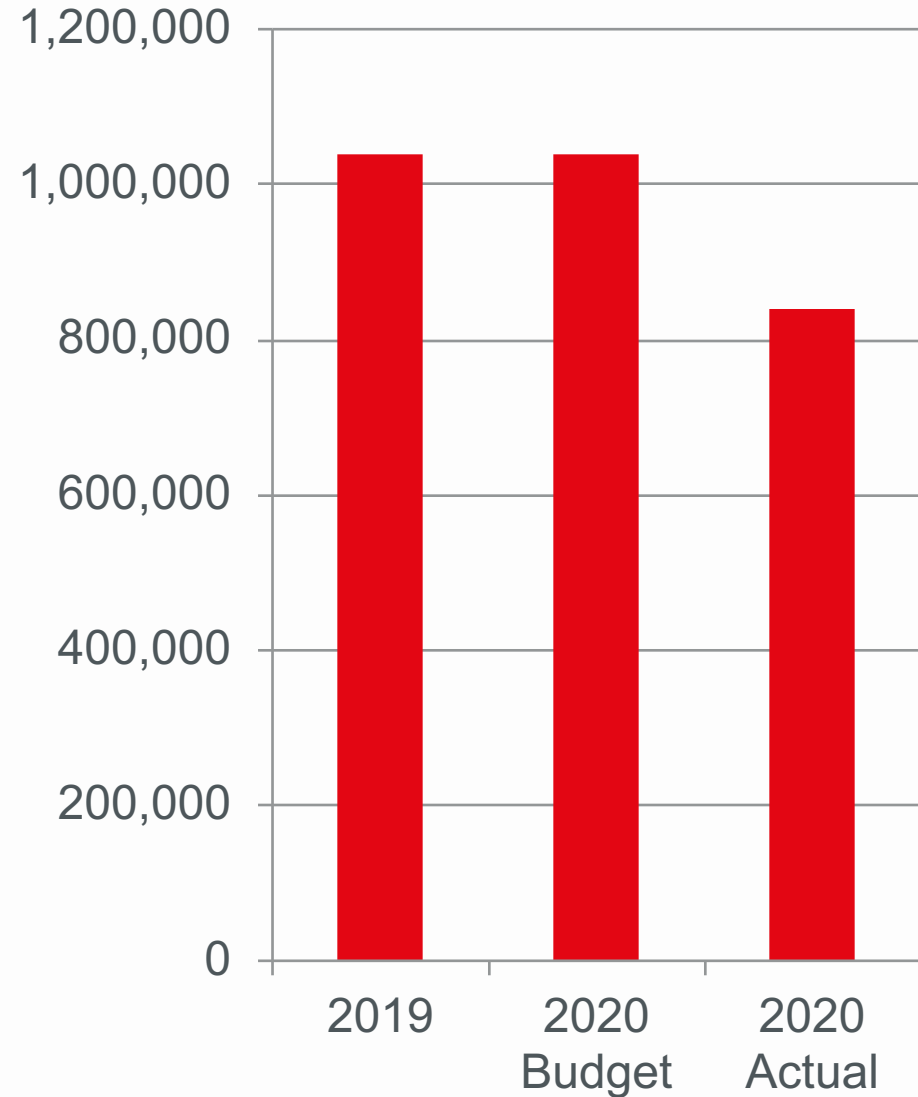
2020 Half year results to June 2020



2020 income half year results, Jan to Jun

- Membership has fallen by nearly 2,000 in the first half of 2020
- Total income fall of (£200k) against budget
- The impact of COVID-19 only started from April so the later months of 2020 could have an even greater impact on income

Income Jan to Jun 2020



What have we done?

- Sport England emergency fund grant £304,750, restricted to being used for the following cost areas
 - Insurance (£258k)
 - Staff & utility costs
- Local business grant of £25k, unrestricted
- Furlough support from HMRC £25k, 1/3rd of the team at HQ have been furloughed
- We are reviewing all areas of cost
- Our focus remains, on supporting clubs to recruit and retain members
- Return to boat diving, and the opening of pools today is good news!

NDO Report

Dai Atkins



Content

1. Coaching
2. Diver Training
3. Instructor Training
4. Safety
5. Technical

Coaching

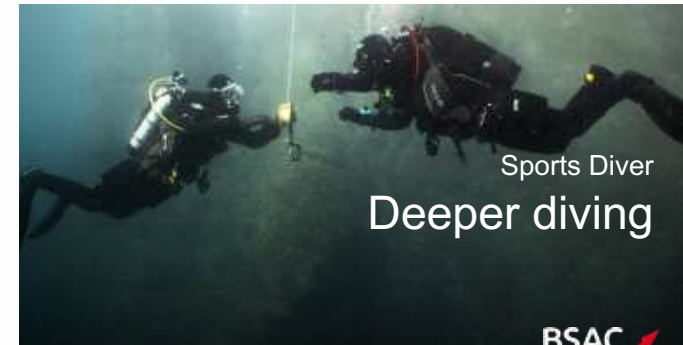
Branch, Regional and National support

- Guidance on delivering training remotely
- Online Hub
- Special Interest webinars
- Safe operation of future events



Diver training

- Sports Diver Review - COMPLETE!
- Dive Leader commencing July 2020
- Minimum age lowered for Discovery Diver (12 to 10 years)
- Lifesaver & Advanced Lifesaver SDC's being revamped, due 1st Sep
- Online webinars
- eLearning Hub (launching mid August)
 - Discovery Diver
 - Ocean Diver
- Snorkel Lifesaver & Advanced Snorkel Lifesaver being revamped, due 1st Sep



Once you are happy with the knowledge, take the end of module quiz! Remember, you need to get 4 out of 5 to pass the module. You will be automatically emailed your results and certificate once the module is completed.

Q1: Adapting to the underwater world - student manual



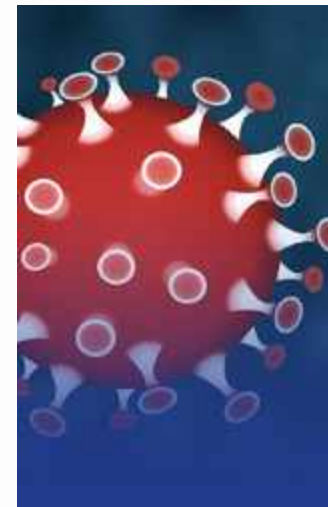
Diver training

- Wreck SDC's restructured
 - Wreck Diver
 - Wreck Surveyor(prev Wreck Appreciation)
 - Advanced Wreck Diver



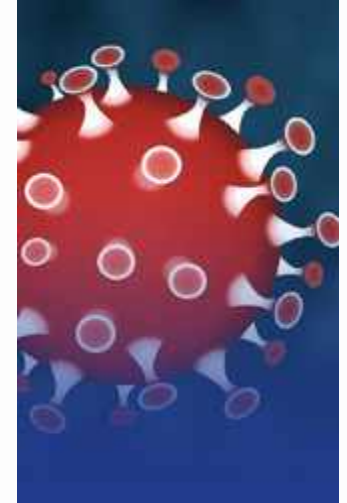
Instructor

- AI Course, VA's and Exam revamp
- ITDC Course & VA's revamp
- Online TIE
- AED Awareness eLearning upskilling to support delivery of Sports Diver
- Rescue Breaths training in light of COVID-19 is being worked on



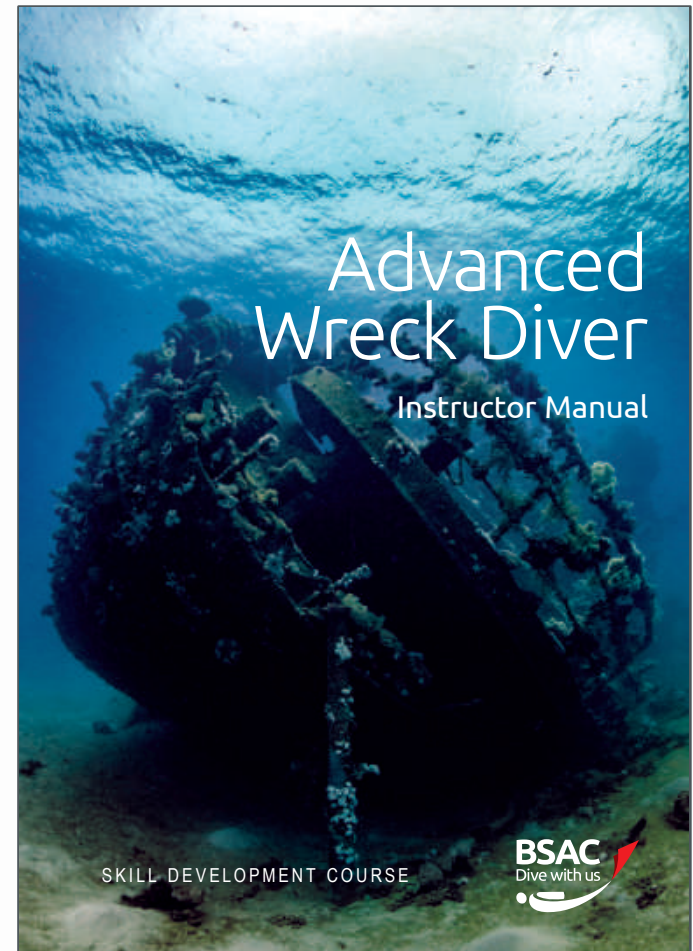
Safety

- BDSG meetings kickstarted at start of lockdown
- Return to Diving Guidance in conjunction with rest of industry
 - Other training agencies
 - Inland dive sites
 - Charter boats
 - UKDMC & DDRC
 - Informs DCMS & SRA
- Rescue Breaths training in light of COVID-19 is being worked on



Technical

- Gas Density tables
- Refresher webinars during lockdown
- CCR Common Core Review - all units, in progress
- CCR Mixed Gas Review
 - MOD 1, 2 & 3 in line with ISO standards
- Primary Donate Workshop, in progress
- CCR Liberty, pilots completed
- Advanced Wreck Diver, pilots started
- Sidemount and DPV course, in progress
- Revamped Twinset Diver



Special thanks

Staff and volunteers

- NDC - particularly Ginge Crook, Sophie Rennie, Dom Robinson, Jon Parlour, Mark Paisey
- Dave Ashmore, Reading Uni Club
- Regional Coaches
- Instructors
- Branch Officers
- All volunteers
- HQ Team - reduced staffing



Voting Results

Rachel Sharp



AOB

Opportunity for post-meeting Q&A

Email maryt@bsac.com

Thanks & feedback

