



BSAC AGM

May 2019



BSAC Chair Report

Alex Warzynski

Annual General
Meeting 2019

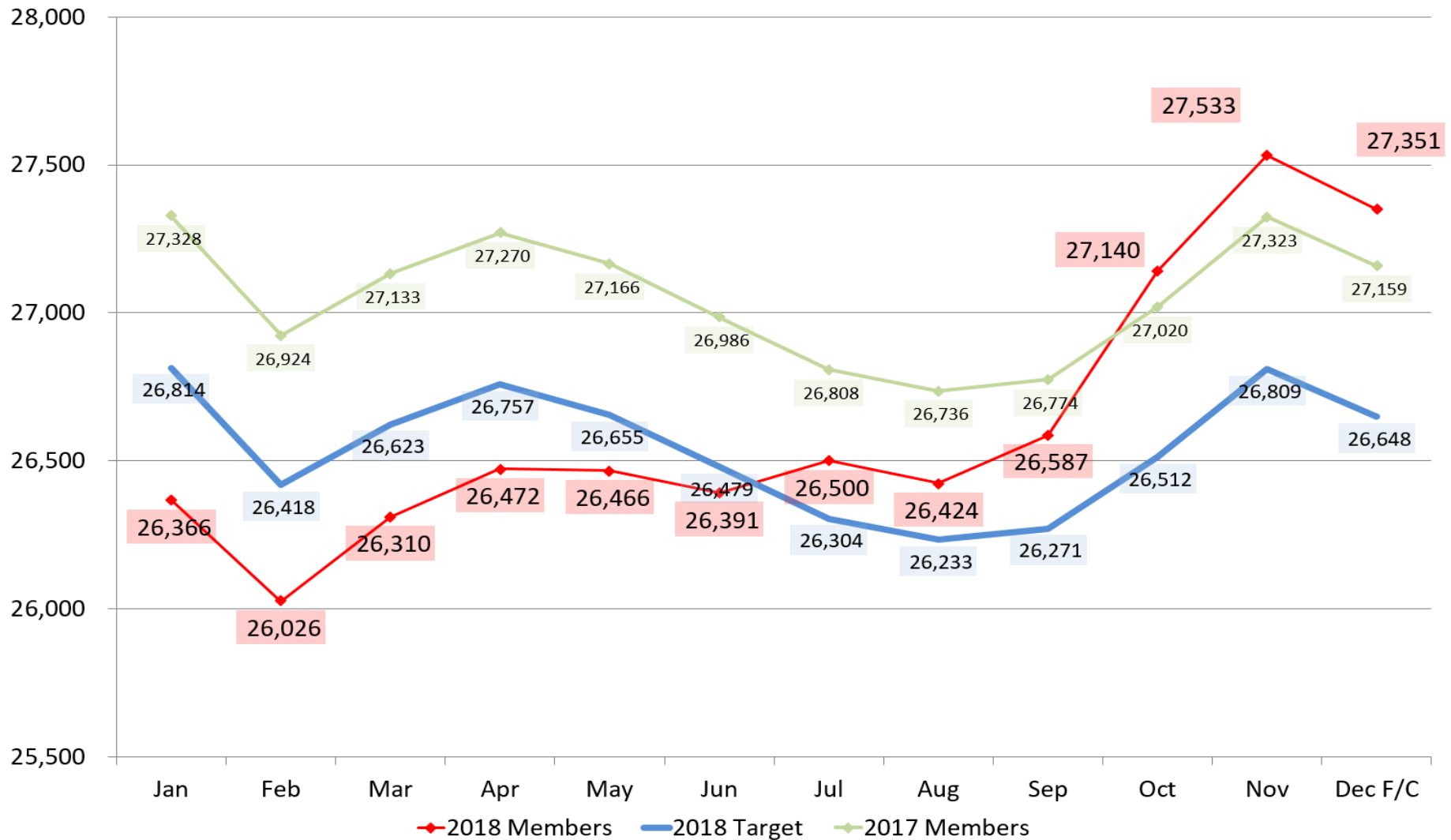


National Governing Body

- Continued our role as the UK NGB
 - Heritage
 - Environment
 - Diving
 - Technical
 - Commercial
 - Incident collation and reporting
 - Lobbying for the diving sector

Growth – first time since 2001

Current Membership 2018



Continuing into 2019-20

- Continued focus on Recruitment and Retention
 - Use proven methods from last year, add new ones
- Reboot of BSAC Commercial offering
 - Alternative training path for BSAC divers
 - Get Clubs working with Centres
 - Relieve instructor bottleneck in Clubs from increased demand
- Conference in October, at NEC same time as dive show

BSAC Council

- Volunteer directors of BSAC Ltd and BSAC International Ltd
- Direct BSAC's business - running a membership club
- Elected members
- Do what's best for members as a whole
- Meet 6 times a year
- Meet outside of formal meetings
- Set and monitor business strategy
- Legally responsible for financial monitoring
- Set and monitor budgets
- Long term direction of BSAC

BSAC in a changing world

- UK diving market is shrinking
 - BSAC is growing, bucking the trend
- Clubs are our bedrock
- More people want a transient experience
 - Satisfy different diver types
 - New ways to use BSAC
- Inter-agency complimentary collaboration
- BSAC can offer something unique

Big thank you to volunteers

- The club wouldn't survive without volunteers
 - From branches to NDC
 - Backbone of UK Club diving
 - Give time and experience without reward
 - Some don't even dive any more!
-
- Big thank you to HQ staff
 - Working to capacity

Thank you and hello

- Maria Harwood – Chair
- Karen McKnight – Treasurer
- Claire Howard – Council
- Gerry Anderson – Council
- Andrew Shenstone – Council

Thank you and goodbye

- Louise Whitehouse – Treasurer
- Mark Allen – Council
- Michelle Kim – Council
- Me!

BSAC Treasurer Report

Louise Whitehouse

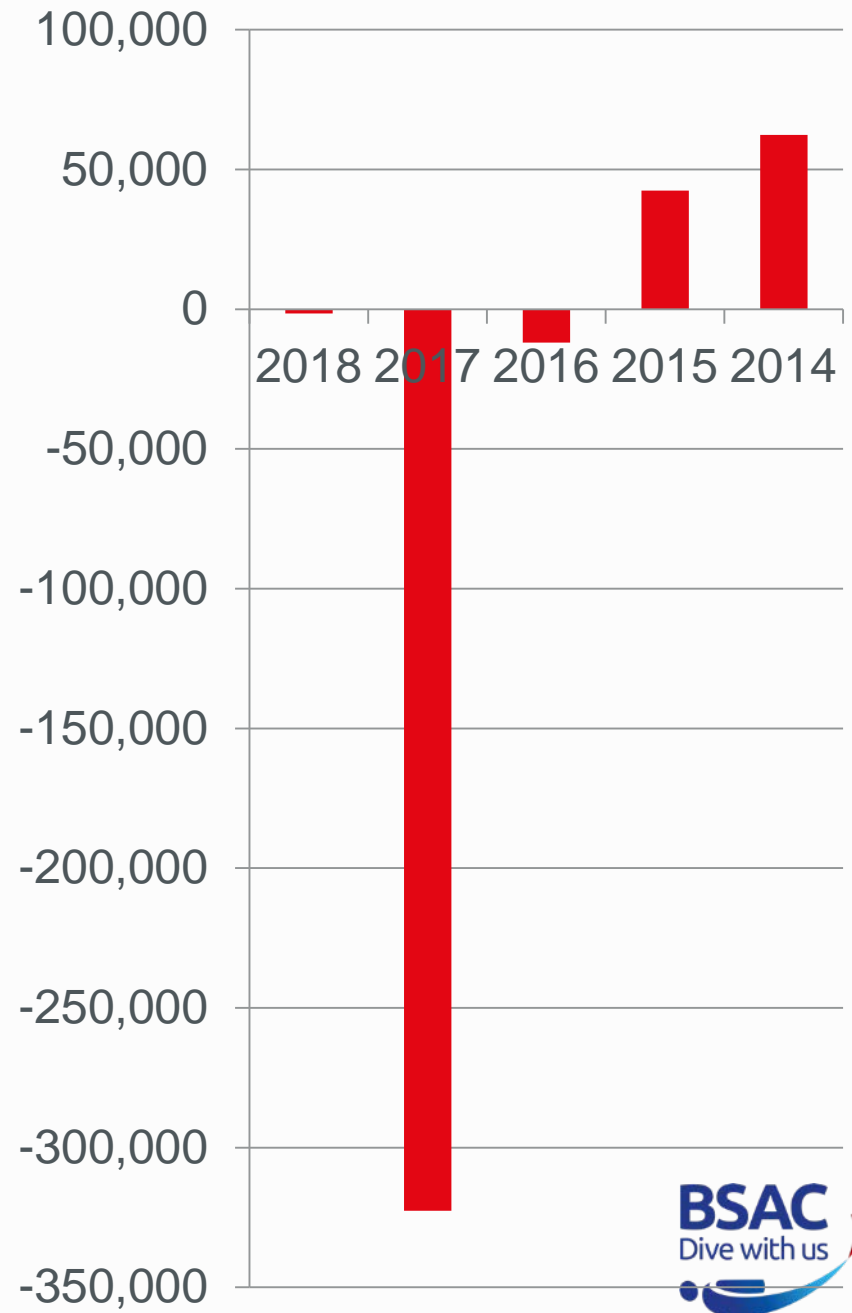
Annual General
Meeting 2019



Overall Performance

Surplus/(deficit) Before Taxation

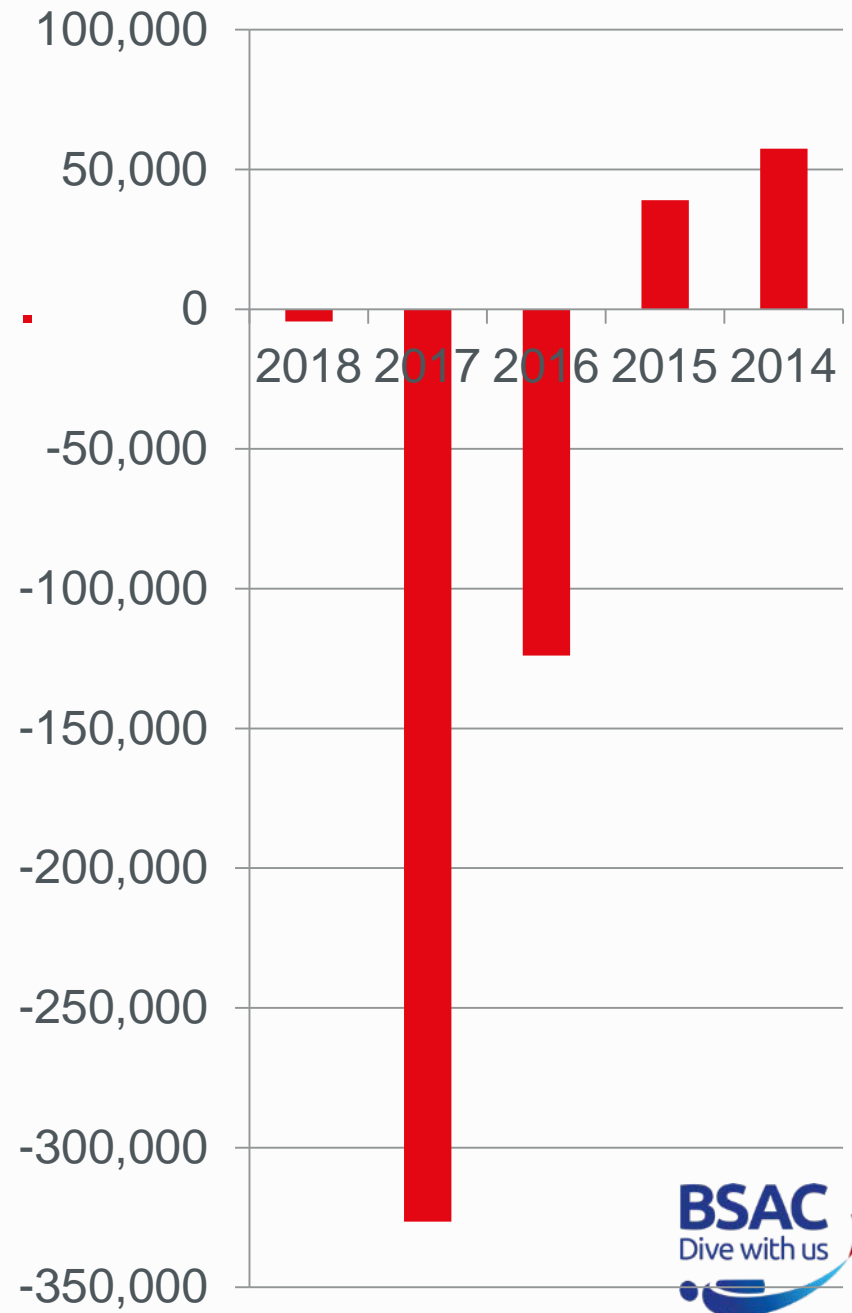
- 2018 (1,513)
- 2017 (322,586)
- 2016: (£119,509)
- 2015: £42,478 surplus
- 2014 £62,427 surplus



Overall Performance

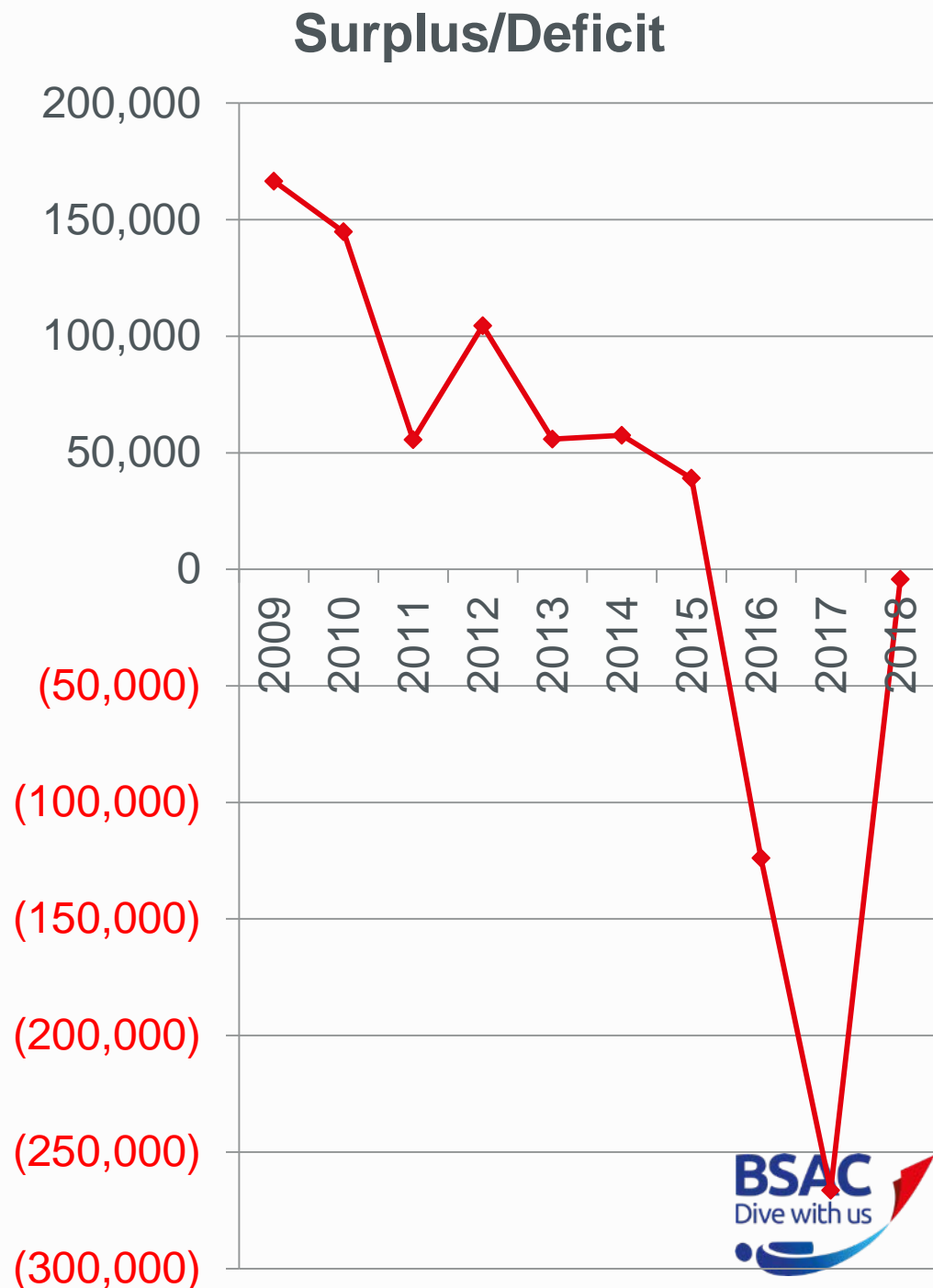
Net Surplus/(deficit) (After Taxation)

- 2018: (4,358)
- 2017: (326,485)
- 2016: (£123,953)
- 2015: £39,010 surplus
- 2014: £57,480 surplus



Surplus 2009-2018

- Deficit of £4k
- Small deficit shows return to break-even after two years of significant deficit.



Reasons for Improvement

Membership

- Membership increased by 1.73% to £1.28m
- Membership numbers increased by 192 at December 2018 compared to December 2017.

Expenditure

- Reduced by £88k before exceptional project costs

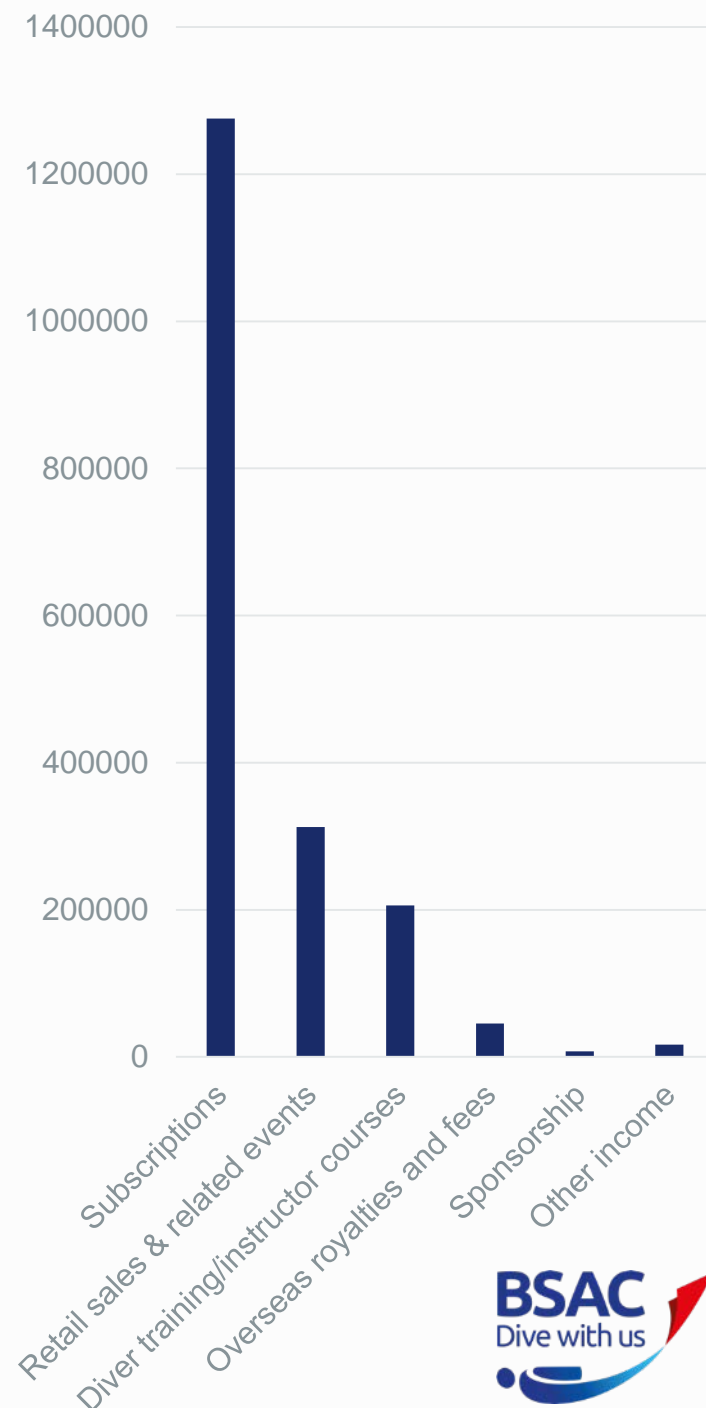
Other Income

- Increased by 1.47%

Income

Changes in income

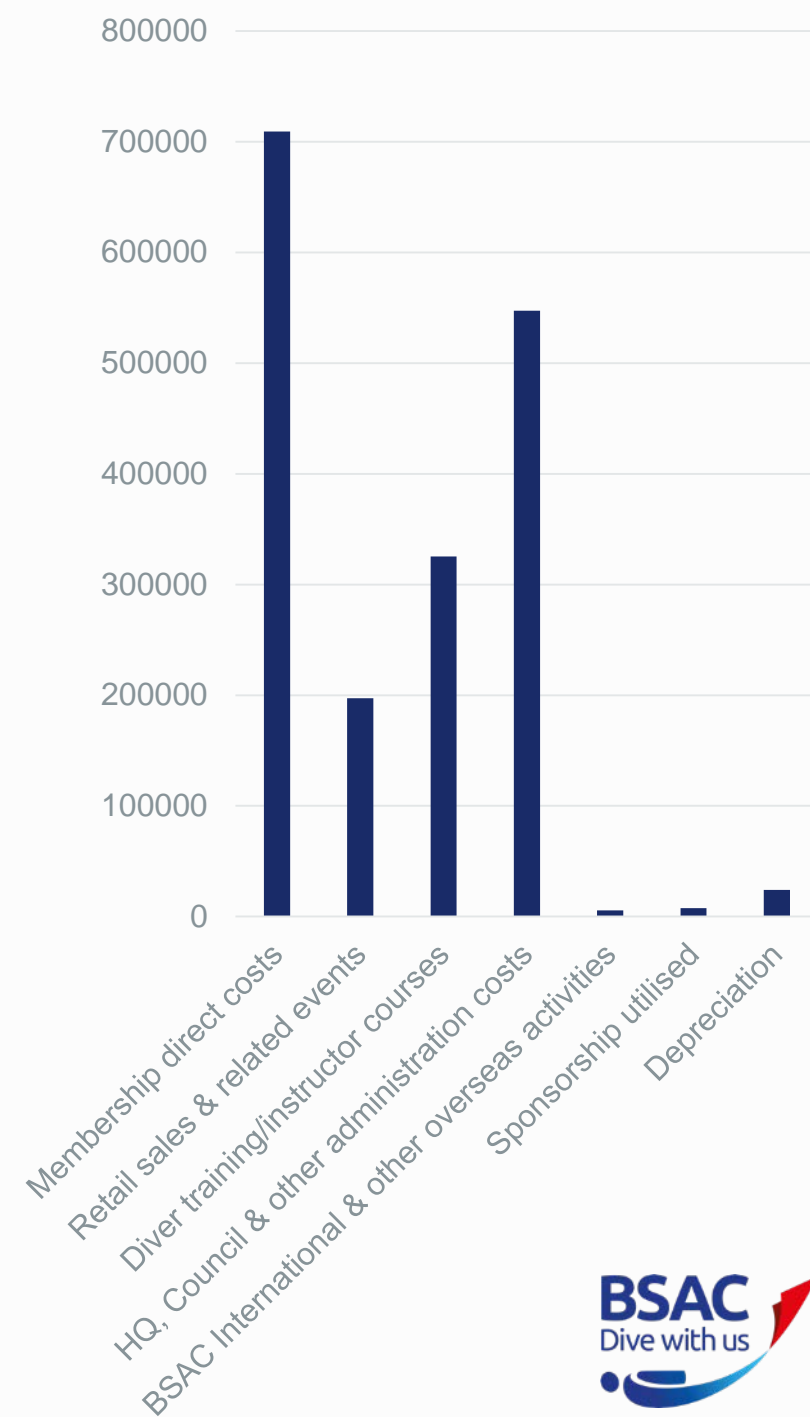
- Income of £1.86m was up £30k (1.64%) against 2018.



Expenditure

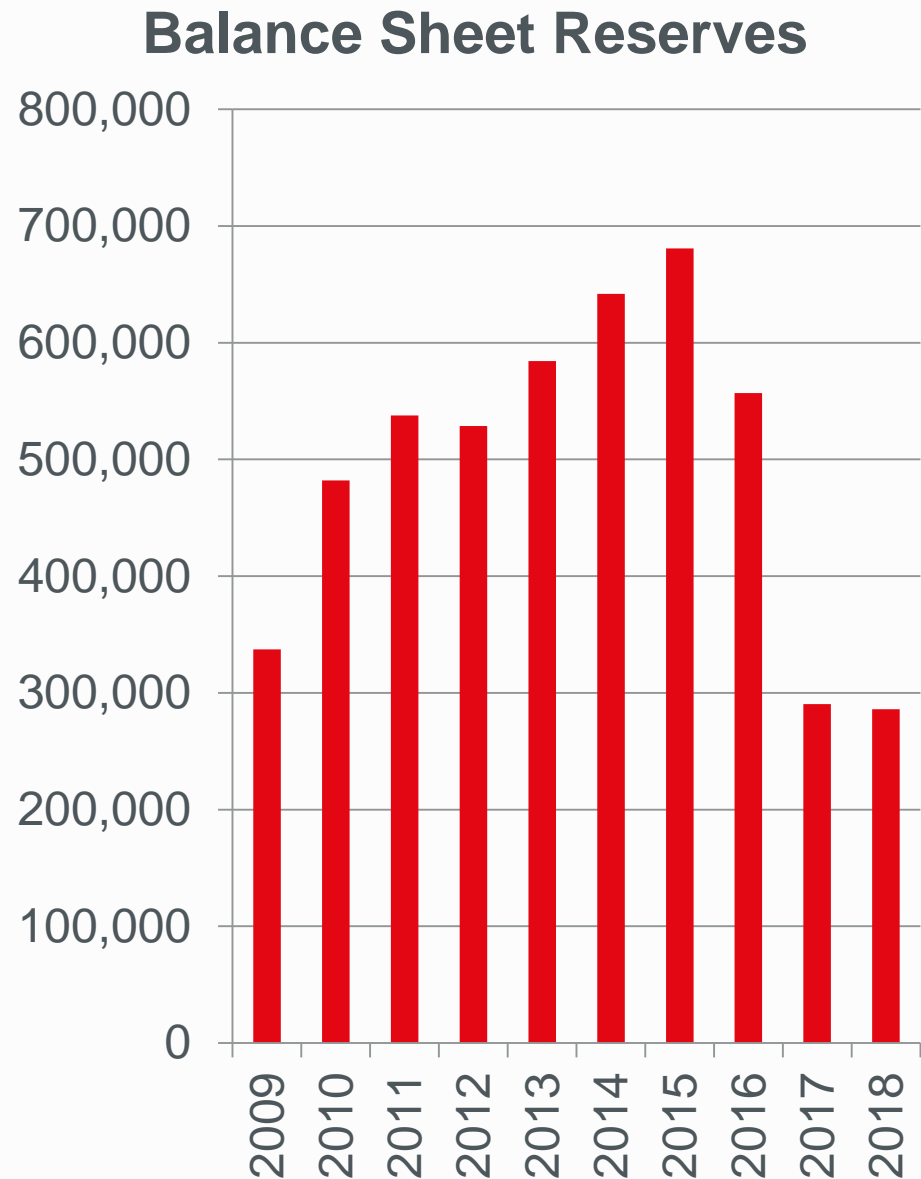
Changes in expenditure

- Overall operational expenditure of £1.82m was down £88k (4.64%) against 2018



Balance Sheet Reserves 2009-2018

- Deficit led to small decrease in reserve for third year
- Follows steady build of reserves in last 10 years
- Strategic aim to rebuild reserves over next 3 years



Audit 2018

Outcome of audit

- Auditors report a clean Annual Report with no issues raised at the audit review meeting
- The independent BSAC audit committee are pleased with the auditors findings and with the strength of the financial controls in place
- Management accounts continue to be presented to Council monthly and discussed in detail at board meetings

Outlook

Strategy

- ✓ Focus has been on supporting clubs to recruit and retain members
- ✓ Led to modest increase in membership and focus continues to be growth and retention of members
- ✓ Continued investment in digital services has led to roll out of first stage of club portal
- ✓ Further enhancements to be rolled out in 2019



National Diving Officer Report

Dai Atkins

Annual General
Meeting 2019



BSAC Developments

Diver Training Programme

Branch, Regional & National Support

Instructor Training

Accreditations / Standards

Diving for All (DfA)

Snorkelling

Technical

Reference Materials

Strategic Review 2020-25



Diver Training Programme

Ocean Diver Review

- Released 2017
- Discovery Diver elements
- Extensive process to review entire programme

Sports Diver Review

- Not fundamentally broken
- Move to continuous review process
- First two 'modules' ready for sign-off
- Quality Check with future modules



Branch, Regional & National Support

- SCUBA Refresher
 - Attract new
 - Refresh existing / lapsed
- New Regional Coaches
 - Team updates
- Regional Programme of Events
 - Centralised booking
- Expeditions
 - Scapa Flow
 - Normandy



Instructor Training Scheme

- Course Materials Review
 - Access to Instructor Materials
 - Instructor Development
 - Welfare
- PIE Rescue Assessment
- Formalised Prep Events
- Instructor QA



Accreditations

EUF accreditation renewed 2018

- Discovery Diver
 - ISO 24801-1 Level 1 Supervised Diver
- Ocean Diver
 - ISO 24801-2 Level 2 Autonomous Diver
- Sports Diver
 - ISO 11107 Nitrox Diver
- Dive Leader
 - ISO 24801-3 Level 3 Dive Leader
- Open Water Instructor (OWI)
 - ISO 24802-2 Open Water Instructor
- Gas Blender / Mixed Gas Blender
 - ISO 13293 Levels 1 & 2 Gas Blender
- Snorkelling Instructor
 - ISO 13970 Including Snorkel Lifesaver



Diving For All

- Successful growing programme
 - Requests for more courses
- Instructor development
 - More events scheduled into ITS
- Instructor Materials
 - Working document
- DfA Managers and Dive Buddy materials in development
- Delivery of course materials to BSAC Korea – February 2019



Snorkelling

- Review of Course Materials
 - Experience Snorkelling
 - Dolphin Snorkeller
 - Snorkel Diver
 - Advanced Snorkel Diver
 - Snorkel Dive Manager – due for release
- Instructor Materials
 - Snorkel Instructor
 - Snorkel Instructor Trainer
 - align with ITS materials
- Underpins Diver & Instructor Training
- Corporate Events



Technical

- Try Tech May 2019
 - Open & Closed Circuit
 - Additional units
 - Scooter experiences
- Instructor Development
 - Formalised ITS events
- More courses in pipeline
 - Liberty Rebreather
 - Sidemount
 - Diver Propulsion Vehicle (DPV)
- Review of materials
 - Depths
 - Gases
 - ISO Standard formalisation



Reference Materials

- Continuous Work in Progress
- Guidance Sheets
 - Instructor
 - Diver
- Diving Officer Information
 - Support Dive management
 - Branch Activities
- Safe Diving
- Course Materials
 - Instructor Attributes



Strategy 2020-25

- Membership figures
 - 27,351 (2017 : 27,159)
 - Halt in decline
 - Early signs of growth
- Business direction to support diver journeys
- NDC Steering Group
 - Diving, Instruction, Safety, Technical



Thank You to Volunteers

- My Team - NDC
 - HQ Staff
- Regions
- Clubs
- Instructors



Honorary Secretary Report

Rachel Sharp

Annual General
Meeting 2019



AGM 2019 Council Election Results

Voting Process

- Election administered by Electoral Reform Services (ERS)
 - As for all recent BSAC elections
- HQ identify members entitled to vote and pass details to ERS; any expressed preferences for postal votes met
- Information was sent by post for those members HQ do not hold an e-mail address for
 - Reminder emails to those who had not yet voted
- Publicity via normal channels (SCUBA magazine, BSAC Talk etc.) to ensure all voting members are made aware of the election

AGM 2019 Council Election Results

Nominations

- **Chair**
 - Five nominations
- **Council Members**
 - Six nominations for three available Council seats

AGM 2019 Council Election Results

Result: Chair

- Maria Harwood 966 **Elected**
- Rachel Quinn 780
- Eugene Farrell 608
- Mark Allen 330
- Edward Haynes 286



AGM 2019 Council Election Results

Voting statistics: Chair

Number of eligible voters:		23,404
Votes cast by post:	2	
Votes cast online:	3,078	
Total number of votes cast:		3,080
Turnout:		13.2%
Number of votes found to be blank:		110
Total number of valid votes to be counted:		2,970



AGM 2019 Council Election Results

Result: Council Members

- Claire Howard 1,523 **Elected**
- Gerry Anderson 1,266 **Elected**
- Andrew Shenstone 1,080 **Elected**
- James Mudge 1,042
- Trevor Brown 903
- Phil Hill 313



AGM 2019 Council Election Results

Voting statistics: Council

Number of eligible voters:		23,404
Votes cast by post:	2	
Votes cast online:	3,078	
Total number of votes cast:		3,080
Turnout:		13.2%
Number of votes found to be blank:		417
Total number of valid votes to be counted:		2,663



AGM 2019 Council Election Results

Turnout

Comparison with Council elections over the last 10 years:

Year	Votes cast
2019	3,080
2018	2,793
2017	2,460
2016	2,100
2015	1,372
2014	1,682
2013	1,852
2012	2,434
2011	2,281
2010	- No election held
2009	2,486

AGM 2019 Resolution 8 & 9

Proxy Voting: 9:30am 9th May 2019

Number of eligible voters:		23,404
Votes cast by post:	2	
Votes cast online:	2,496	
Total number of votes cast:		2,498
Turnout:		10.7%
Number of votes found to be blank:		0
Total number of valid votes to be counted:		2,498



AGM 2019 Resolution 8

To reappoint Gardners Accountants Ltd as the company's auditors to hold office from the conclusion of the AGM until the next general meeting of the company at which the company's annual accounts and reports are laid before the meeting.

Result	No. votes	% of valid vote
For	779	97.88%
Against	53	2.12%
As they see fit	1,666	

'For' % includes discretionary votes

AGM 2019 Resolution 9

To authorise BSAC Council to set the remuneration of the auditors.

Result	No. votes	% of valid vote
For	809	98.04%
Against	49	1.96%
As they see fit	1,640	

‘For’ % includes discretionary votes

9 proxy votes were cast giving their vote to alternate members of BSAC attending the AGM. Poll cards with Honorary Secretary.

Thank You

bsac.com

[facebook/britishsubaquacub](https://facebook.com/britishsubaquacub) | twitter.com/bsacdivers

(0)151 350 6200 | info@bsac.com

BSAC
Dive with us

